BALANCE SHEET
As at Jun.30, 2014
Unit: VND

| No. | Assets | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | , | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 927.046.465.161 | 1.011.887.870.612 |
| I | Cash \& Cash equivalents | 110 |  | 229.434.459.460 | 406.466.089.611 |
|  | Cash | 111 | V. 01 | 58.934.459.460 | 74.666.089.611 |
| 2 | Cash equivalents | 112 |  | 170.500.000.000.00 | 331.800000000000 |
| II | Short-term financial investments | 120 | V. 02 | - | - |
| ------1 | Short-term investments | 121 |  | - | - |
| 2 | Provision for devaluation of short-term investments | 129 |  | - | - |
| III | Short-term receivables | 130 |  | 86.877.431.836 | 104.466.811.297 |
| ------1 | Trade accounts receivables | 131 |  | 81.087.120.228 | 98.526.145.641 |
| 2 | Prepayment to suppliers | 132 |  | 4.621 .485 .219 | 1.478 .547 .828 |
| 3 | Short-term intercompany receivables | 133 |  | ------------- | ------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V.-73 | 1.168.826.389 | 4.462.117.828 |
| 6 |  | 139 |  | ------------- | ------------ |
| IV | Inventories | 140 |  | 588.875.712.045 | 479.769.402.418 |
| ------1 | Inventories | 141 | V. 04 | 605.761.150.169 | 487.776.549.472 |
| 2 | Provision for devaluation of inventories | 149 |  | (16.885.438.124) | (8.007.147.054) |
| V | Other short-term assets | 150 |  | 21.858.861.820 | 21.185.567.286 |
| 1 | Short-term prepaid expenses | 151 |  | 539.766.592 | 543.240 .794 |
| 2 | VAT deductible | 152 |  | 21.303.888.974 | 20.627.620.238 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | ------------ |  |
| 4 | Other short-term assets | 158 |  | 15.206.254 | 14.706.254 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 200.430.826.328 | 210.700.709.156 |
| I | Long-term receivables | 210 |  | - | - |
| 1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| 4 | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 197.822.533.503 | 208.033.006.102 |
| ---- 1 | Tangible fixed assets | 221 | V. 08 | 173.439.006.992 | 179.850.208.042 |
|  | - Historical cost | 222 |  | 461.619 .293 .357 | 452.598.676.806 |
|  | - Accumulated depreciation | 223 |  | (288.180.286.365) | (272.748.468.764) |
| 2 | Finance leases fixed assets | 224 | V. 09 | --------------- | --------------- |
|  | - Historical cost | 225 |  | - | - |
|  | - Accumulated depreciation | 226 |  | - | - |
| 3 | Intangible fixed assets | 227 | V. 10 | 20.513 .130 .389 | 21.073.165.157 |
|  | - Historical cost | 228 |  | 33.490.882.138 | 33.490 .882 .138 |
|  | - Accumulated depreciation | 229 |  | (12.977.751.749) | (12.417.716.981) |


| 4 | Construction in progress | 230 | V. 11 | 3.870.396.122 | 7.109.632.903 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | - | - |
|  | - Historical cost | 241 |  | - | - |
|  | - Accumulated depreciation | -242 |  | - | - |
| IV | Long-term financial investments | 250 |  | 1.824.000.000 | 1.824.000.000 |
| 1 | Investment in subsidiaries | 251 |  | - | - |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 1.824.000.000 | 1.824.000.000 |
| 4 |  | -259 |  | ------------ | ------------ |
| V | Other long-term assets | 260 |  | 784.292.825 | 843.703.054 |
|  | Long-term prepaid expenses | 261 | V. 14 | - | - |
| 2 | Deferred income tax assets | -262 | V. 21 | 784.292 .825 | 843.703 .054 |
| 3 | Others | 268 |  | - | - |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS (270 = 100+200) | 270 |  | 1.127.477.291.489 | 1.222.588.579.768 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES ( $300=310+330$ ) | 300 |  | 737.977.176.244 | 813.138.206.617 |
| I | Short-term liabilities | 310 |  | 737.977.176.244 | 813.138.206.617 |
| 1 | Short-term borrowing | 311 | V. 15 | 335.360.914.573 | 298.051.716.360 |
| 2 | Trade accounts payable | 312 |  | 370.776.231.004 | 469.372.865.428 |
| 3 | Advances from customers | 313 |  | 4.881.881.250 | 5.920 .060 .152 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 921.260 .862 | 8.008.885.325 |
| 5 | Payable to employees | 315 |  | 13.703.984.762 | 20.132.761.667 |
| 6 | Payable expenses | 316 | V. 17 | 6.124.255.644 | 2.033.412.983 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | - | - |
| 9 | Other short-term payables | 319 | V. 18 | 2.503.793.098 | 2.433.117.874 |
| 10 | Provision for short-term liabilities | 320 |  | ----------- | ---------17-180 |
| 11 | Bonus and welfare fund | 323 |  | 3.704.855.051 | 7.185.386.828 |
| II | Long-term liabilities | 330 |  | ----------- | ------------- |
| 1 | Long-term accounts payable-Trade | 331 |  | - | - |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | - | - |
| 4 | Long-term borrowing | 334 | V. 20 | - | - |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | - | - |
| 8 | Unrealised revenue | 338 |  | - | - |
| 9 | Scientific and Technological Development fund | 339 |  | - | - |
| B | OWNER'S EQUITY | 400 |  | 389.500.115.245 | 409.450.373.151 |
| I | Capital sources and funds | 410 | V. 22 | 389.500.115.245 | 409.450.373.151 |
| 1 | Paid-in capital | 411 |  | 189.802.000.000 | 189.802.000.000 |
| 2 | Capital surplus | 412 |  | - | - |
| 3 | Other capital of owner | 413 |  | - | - |
|  | Treasury stock | 414 |  | - | - |


| 5 | Asset revaluation differe----------> | 415 |  | - | - |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 115.425.708.996 | 114.197.281.407 |
| 8 | Financial reserve fund | 418 |  | ------------- | -------------- |
| 9 | Other fund belong to owner's equity | 419 |  | 18.980.200.000 | 18.980.200.000 |
| 10 | Retained after-tax profit | 420 |  | 65.292 .206 .249 | 86.470.891.744 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 1.127.477.291.489 | 1.222.588.579.768 |

INCOME STATEMENT
Quarter 2/2014

| Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 2.019.852.249.823 | 1.939.971.150.129 |
| 2. Deductions | 02 |  | 4.783.840.502 | 6.670.968.476 |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 2.015.068.409.321 | 1.933.300.181.653 |
| 4. Cost of sales | 11 | VI. 27 | 1.841.066.655.462 | 1.733.080.862.615 |
| 5. Gross profit (20=10-11) | 20 |  | 174.001.753.859 | 200.219.319.038 |
| 6. Financial income | 21 | VI. 26 | 9.957.479.895 | 9.061.168.272 |
| 7. Financial expenses | 22 | VI. 28 | 4.867.142.011 | 4.609.288.155 |
| - In which: Interest expense | 23 |  | 4.565.785.514 | 4.401.380.952 |
| 8. Selling expenses | 24 |  | 145.179.634.605 | 137.909.560.835 |
| 9. General \& administrative expenses | 25 |  | 19.949.735.636 | 19.360.030.983 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 13.962.721.502 | 47.401.607.337 |
| 11. Other income | 31 |  | 1.415.078.226 | 3.284.098.953 |
| 12. Other expenses | 32 |  | 48.466 .935 | 54.378.263 |
| 13. Other profit (40=31-32) | 40 |  | 1.366.611.291 | 3.229.720.690 |
| 14. Profit or loss in joint venture | 45 |  | - | - |
| 15. Profit before tax ( $50=30+40$ ) | 50 |  | 15.329.332.793 | 50.631.328.027 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 2.985.646.676 | 11.085.284.524 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | 59.410.229 | 59.410.229 |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 12.284.275.888 | 39.486.633.274 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 12.284.275.888 | 39.486.633.274 |
| 19. EPS (VND/share) | 70 |  | 647 | 2.080 |

## CASH FLOW STATEMENT

Quarter 2/2014(Indirect method)

| No. | Items | Code | Note | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 |
| I | CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1 | Profit before tax | 01 |  | 15.329.332.793 | 50.631.328.027 |
| 2 | Adjustment in accounts |  |  |  |  |
|  | Fixed assets depreciation | 02 |  | 16.370.547.434 | 15.991.277.238 |
|  | Provisions | 03 |  | 8.878.291.070 | (11.788.847) |
|  | Unrealized foreign exchange difference loss/gain | 04 |  | (1.818.676) | (688.629) |
|  | Loss/gain from investment | 05 |  | (351.896.701) | (592.076.282) |
|  | Loan interest expenses | 06 |  | 4.565.785.514 | 4.401.380.952 |
| 3 | Operating profit before the changes of current capital | 08 |  | 44.790.241.434 | 70.419.432.459 |
|  | Changes in accounts receivable | 09 |  | 19.901.440.725 | (1.101.837.279) |
|  | Changes in inventories | 10 |  | (117.984.600.697) | 23.361.444.330 |
|  | Changes in trade payables (interest payable, income tax payable) | 11 |  | (103.447.787.985) | (31.334.881.092) |
|  | Changes in prepaid expenses | 12 |  | 3.474.202 | 60.742.455 |
|  | Loan interest paid | 13 |  | (4.685.084.861) | (4.117.616.513) |
|  | Corporate income tax paid | 14 |  | (8.879.059.284) | (12.653.465.545) |
|  | Other receivables | 15 |  | 369.640.000 | 1.471.000.000 |
|  | Other payables | 16 |  | (5.346.745.571) | (2.528.686.148) |
|  | Net cash provided by (used in) operating activities | 20 |  | (175.278.482.037) | 43.576.132.667 |
| II | CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1 | Cash paid for purchase of capital assets and other long-term assets | 21 |  | (9.096.208.639) | (2.084.789.850) |
| 2 | Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 16.363 .636 | 253.363.635 |
| 3 | Cash paid for lending or purchase debt tools of other companies | 23 |  | - | - |
| 4 | Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
| 5 | Cash paid for joining capital in other companies | 25 |  | - | - |
| 6 | Withdrawal of capital in other companies | 26 |  | - | - |
| 7 | Cash received from interest, dividend and distributed profit | 27 |  | 384.000.000 | 384.000.000 |
|  | Net cash used in investing activities | 30 |  | (8.695.845.003) | (1.447.426.215) |
| III | CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |  |  |
| 1 | Cash received from issuing stock, other owners' equity | 31 |  | - | - |
| 2 | Cash paid to owners' equity, repurchase issued stock | 32 |  | - | - |
| 3 | Cash received from long-term and short-term borrowings | 33 |  | 1.350.159.258.208 | 705.560.791.601 |
| 4 | Cash paid to principal debt | 34 |  | (1.312.850.059.995) | (680.377.075.489) |
| 5 | Cash paid to financial lease debt | 35 |  | - | - |
| 6 | Dividend, profit paid for owners | 36 |  | (30.368.320.000) | (30.368.320.000) |
|  |  |  |  |  | - |
|  | Net cash (used in) provided by financing activities | 40 |  | 6.940.878.213 | (5.184.603.888) |
|  | Net cash during the period ( $50=20+30+40$ ) | 50 |  | (177.033.448.827) | 36.944.102.564 |
|  | CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 |  | 406.466.089.611 | 200.552.722.363 |
|  | Influence of foreign exchange change | 61 |  | 1.818.676 | 688.629 |

